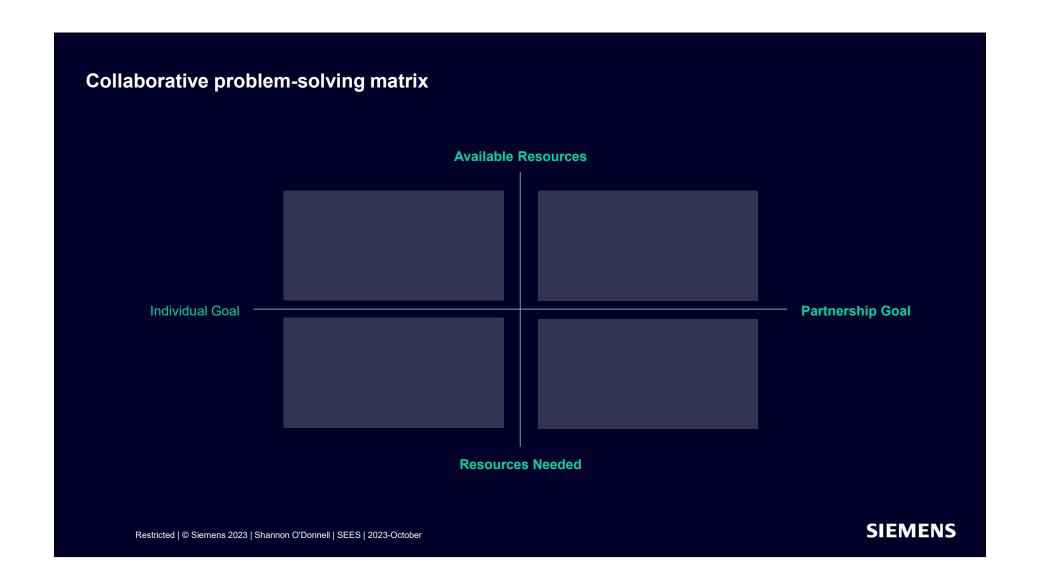


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Building and Maintaining Successful University-Industry Partnerships





Collaborative problem solving matrix applied **Available Resources** Individual Goal **Partnership Goal Resources Needed SIEMENS** Restricted | © Siemens 2023 | Shannon O'Donnell | SEES | 2023-October

Questions to ask from the collaborative problem-solving matrix

Available Resources

What do you need to build a vision/goals strategy?

How do you need to allocate your resources?

How quickly can you reach your collaboration goal with your partner(s)?

Individual Goal

What strategy do you need to develop?

What resources will you need?

What resources do you need or want from a partner?

Will this partner be able to provide them?

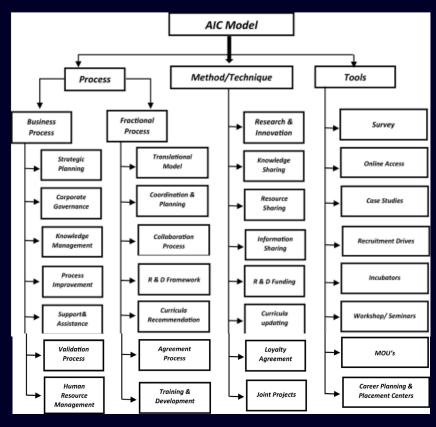
Resources Needed

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Partnership Goal

Stakeholders – An evaluation tool What is the primary goal? What function does this What functions do we What is missing in this What do we need to do to Are we the "right" stakeholder serve? hold for the stakeholder? partnership? fill the gap? partners? **SIEMENS** Restricted | © Siemens 2023 | Shannon O'Donnell | SEES | 2023-October

Academia Industry Collaboration Design Model



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